



## Recommended Service Providers

Many of my clients find themselves in the market for new service partners, whether to grow their real estate footprint, better serve their employees' benefits needs, or uplevel their brand and marketing materials. That's why I put together this quick-sheet of some of my favorite folks in the industry.

You can take it from here.

### Beyond Payroll

#### Payroll & HRIS Broker

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Beyond Payroll is an innovator in payroll and HRIS brokerage and offers an extensive network of national vendors and systems at competitive wholesale prices. You'll receive fully-customized payroll, human resources, and business intelligence solutions with superior customer service and support.

Learn how Beyond Payroll can address your payroll, culture, and strategic growth initiatives today.

### DkGr

#### Space Design

**Contact:** John Albrecht  
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**Website:** [dkgrar.com](http://dkgrar.com)



DkGr provides creative architectural and interior design services for clients of all sizes. We collaborate with you to develop a program of cultural and spatial solutions that help design have the most positive impact on your business.

Our design service fees are based on a general cost per sq. foot and our initial scoping conversation.

### Creative QB

#### Creative & Marketing

**Contact:** Nicole Ross  
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Creative Quarterback LLC assembles and manages teams of creative freelancers to give organizations without sufficient internal marketing resources access to big-boy creative talent and project management.

From branding to communications, events to websites, campaigns to collateral, and photography to videography, every project is a true team effort.

### FirstPerson

#### People Strategies

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**Website:** [firstpersonadvisors.com](http://firstpersonadvisors.com)



FirstPerson is a strategic business advisory that develops smarter people strategies. Our core solutions—benefits & compensation, community & culture, and leadership & infrastructure—result in meaningful employment experiences, healthier employees, and more productive businesses. We offer transparent fee-based and commission-based services based on your unique business needs.

## Ginovus

### Economic Development



**Contact:** Larry Gigerich  
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Ginovus supports its clients by identifying, negotiating, securing approval for, and managing economic development incentives in support of expansion, relocation and new facility projects in North America and the Caribbean.

We use a performance-based fee structure, which means we only get paid *after* you receive incentive program benefits.

## Newmark Knight Frank Halakar

### Real Estate



**Contact:** Jenna Barnett  
**Email:** jbarnett@nkfhalakar.com  
**Website:** ngkf.com

Newmark Knight Frank Halakar helps companies find, negotiate, and secure office space around the world. We partner with you to identify your unique space needs and secure options that fit your budget, growth plan, and objectives.

We are paid on commission by the lessor, with nothing paid by the lessee.

## Lockton

### Insurance



**Contact:** Rob Livingston  
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Lockton Companies is an insurance broker that helps you understand your risk profile and the types of insurance needed to limit your exposure (e.g. property, general liability, auto, workers compensation, directors and officers, errors and omissions and cyber liability).

We are compensated by collecting commissions from the premiums paid by the insured.

## ProCourse

### Retirement Planning



**Contact:** Doug Prince  
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ProCourse is an independent retirement plan advisory firm that helps design and manage retirement benefits for your employees. As specialists in 401(k), 403(b), and other institutional retirement plans, we create retirement programs that support your organization's goals and employees' retirement needs.

Our services are provided based on an annual flat fee, paid by the employer or retirement plan.



## Internal Marketing

### By Creative Quarterback



Employment branding, internal communications, and HR marketing are investments in your most valuable resource—your people. **We'd love to help you with:**

- Branded swag
- Internal events
- Videos & photography
- Communications
- HR programs
- Recruiting